

Corporate Transaction Highlights

FY22



Hicksons Partner Adam Henderson and his team have successfully completed a range of transactions during the year. *Some highlights:*



20+ M&A transactions

2 x \$100m+ deals
4 x \$10m to \$30m deals



Highest Single Deal Value

\$150,000,000+



Sectors/Industries

technology, SaaS, infrastructure, equipment providers, advertising, professional services, pharmaceuticals, health care



Total FY22 Deal Value

Around \$500,000,000

Clients: Our clients include SMEs, family businesses, founder sellers, large listed public multinational.

FY22: Our FY22 work has involved acquisitions and disposals, mergers, restructurings, JVs and ESS. The transactions included:

- + Competitive sale processes (NBIOS, exclusive negotiations).
- + ACCC merger clearance and FIRB considerations.
- + Cash and scrip including mergers backed by private equity.
- + Cross-border buyers (US, Europe), a Big 4 Consulting Firm buyer, multiple PE backed transactions, ASX listed entities.
- + Pricing approaches using (e.g.) locked box, holdback using third party escrow agents, W&I insurance.

The Wider Team: Outside of Adam's team, the wide Hicksons corporate team have been involved in many other transactions during FY22. We were Legal Advisors to Eastern Metals Limited on their successful **IPO** and listing to the ASX (led by **Partner Bernard Evans** and our **Consultant Jeff Goss**).

Also, Hicksons Partner **John Kell** completed a \$50,000,000+ deal in the hospitality industry.



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